

Expertise to Empower.
Strategy to Succeed.

SerotkinGroup.com

Our accelerator-focused consulting services are designed to empower small government CEOs with the strategies and tools to achieve their business goals, navigate the complexities of the GovCon landscape, and grow their operations sustainably and successfully.

MERGERS & ACQUISITIONS

FEATURE:
Exit Strategies

BENEFIT:
Efficient, timely, and smooth processes

FEATURE:
Compliance & Regulatory Expertise

BENEFIT:
No mistakes, SBA-compliant exit

FEATURE:
Acquisition Strategies

BENEFIT: analysis
Make offers with confidence

FEATURE:
Market Research & Analysis

BENEFIT:
Identify the best companies and leaders

Successful CEOs always need to consider the state of their corporate and personal goals, which may lead to preparing for sale and/or acquiring other firms.

Exit Planning

We provide guidance for building a sustainable and valuable business attractive to potential buyers or investors.

Transaction Support, as Seller

Guide process sequencing with buyer
Financial modeling
Due diligence support
Deal Negotiation
Access to financial resources
Transaction Closing support

Candidate Search/Analysis

Prime contractors
Small businesses
Private Equity investors - majority and minority stake

Acquisition Strategy

We evaluate opportunities for inorganic growth via purchase of another company.

Transaction Support, as Buyer

Develop/implement transaction process
Financial modeling
Tradeoff analysis
Due diligence
Identification of capital need and resourcing
Deal Negotiation
Legal Support
Post-transaction planning

Resources

Industry-specific attorneys, accountants, advisors

